



Medicare Open Enrollment 2027: Important Updates from the Dempsey Medicare Team

Dear Clients and Friends,

Medicare Open Enrollment is right around the corner! This year's Open Enrollment period runs from **October 15 through December 7, 2026**, and our team is ready to help you review your coverage and make informed decisions for 2027.

We're also excited to share that our team has grown, allowing us to provide even more personalized support to our clients.

Meet Our Expanded Team

Katie Dempsey joined us in January 2025 and is fully trained to assist with Medicare prescription drug plan evaluations. If you're wondering whether your current prescription drug coverage is still the best fit, Katie is happy to help. She can review **Humana Rx/Drug Card options** and assist you with self-enrollment through other carriers when appropriate.

If Katie reaches out to you by phone or email, please feel free to respond—she's here to help!

Shawn Dempsey oversees our Medicare practice and is a Registered Advisor with Rosemarie's Investment Team. This year, Shawn will focus on **Medicare Supplement cost reviews**. Did you know that Medicare Supplement plans offering the same benefits can vary significantly in price? Shawn can review available options to determine whether there may be an opportunity to lower your premium.

Please keep in mind that you generally must **qualify medically to switch Medicare Supplement carriers**. If switching is not an option due to medical condition, **Independence Blue Cross** may offer an alternative worth considering.

Rosemarie Dempsey continues to be available for Medicare consultations. With 20 years of experience and her investment practice at **Great Valley Advisors in Berwyn (with LPL, the largest independent broker-dealer in the U.S.)**, Rosemarie remains a valuable resource for both Medicare and investment guidance.

What's New for 2027?

This year, we encourage you to use the **Catalyst website** as a helpful resource. You'll find information about plan options, benefits, and enrollment resources there.

[Catalyst Senior Insurance Solutions](#)

- **Humana Rx/Drug Cards** are our featured prescription drug option this year. All Summary of Benefits information is available on our website.
- **Expanded self-enrollment support** is available for clients choosing other carriers.
- **Medicare Supplement cost reviews** are available to help identify potential savings.
- **Alternative options** may be available for individuals who are unable to switch carriers due to medical conditions
- **Ameritas Dental ([PrimeStar® Care Boost](#)) & Vision ([PrimeStar® Choice Vision](#))**

Options are available. Plan summaries and self-enrollment information can be found on the Catalyst website.

We're Here for You

Our goal is to make Medicare as straightforward as possible while providing the personal service and guidance you've come to expect from us. Please don't hesitate to contact any member of our team with questions or for assistance during Open Enrollment and throughout the year.

Meet the Team & Contact Us

Katie Dempsey: Prescription Drug Plan Evaluations

Shawn Dempsey: Medicare Supplement Analysis

Rosemarie Dempsey: Medicare & Investment Consultations

Stay Connected with Us

We would love to stay connected! Follow and connect with us on LinkedIn for helpful Medicare information, team updates, and other news throughout the year.

[linkedin.com/in/dempsey-team-99a3b6436](https://www.linkedin.com/in/dempsey-team-99a3b6436)

Thank you for continuing to place your trust in us. We truly appreciate the opportunity to work with you and look forward to helping you make confident Medicare and financial decisions in 2027.

Warm regards,

The Dempsey Medicare Team

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