



Medicare Open Enrollment 2026: Exciting News from the Dempsey Medicare Team!

Dear Clients and Friends,

We're thrilled to share some important updates as we head into the 2026 Medicare Open Enrollment season! (Open Enrollment starts October 15, 2025 and ends December 7, 2025) Our team has grown, and we're ready to help you make the best choices for your Medicare coverage this year.

Meet Our Expanded Team!

Katie Dempsey joined us in January 2025 and is fully trained to evaluate any Medicare RX Drug Card. If you're wondering whether your current RX card is still the best fit, reach out to Katie! She specializes in Cigna and Humana RX/Drug Cards, but can also help you self-enroll with other carriers if needed.

If Katie contacts you by email or phone, please respond—she's here to help!

Karl Ober also joined in January 2025 as a fully licensed Medicare Advisor. Karl can review your current plan and ensure you're still getting the best value and coverage. (Karl's focus will be on Medicare Advantage Plans).

If Karl reaches out, be sure to follow up!

Shawn Dempsey oversees our entire Medicare practice and is a Registered Advisor with Rosemarie's Investment Team. This year, Shawn's focus is on Medicare Supplement cost analysis. Did you know all Medicare Supplements offer the same benefits, but prices can vary dramatically? Shawn will use our quoting tools to see if we can lower your supplement costs. Some carriers even offer larger discounts for couples on the same plan!

- **Note:** You must qualify medically to switch supplement carriers.
- **Alternative:** If you can not switch due to medical conditions, Independence Blue Cross offers a strong alternative to expensive Medicare Supplements—worth considering!

Rosemarie Dempsey remains available for Medicare consultations. With 19 years of experience and a new home for our investment practice at Great Valley Advisors in Berwyn (with LPL, the largest independent broker dealer in the U.S.), Rosemarie is your go-to expert for both Medicare and investment advice. If you need a second opinion on anything financial, she's a fantastic resource.

What's New for 2026?

- **Cigna and Humana RX/Drug Cards** are our featured options this year.
- **Expanded support** for self-enrollment with other carriers.
- **Medicare Supplement cost reviews** to help you save.
- **Alternative options** for those unable to switch due to medical conditions.

We're Here for You!

Our team is dedicated to providing personal, expert guidance for your Medicare and financial needs. Please do not hesitate to reach out to any of us for support during Open Enrollment and throughout the year.

Meet the Team & Contact Us

(Insert team photos and contact information here)

- **Katie Dempsey:** RX Drug Card Evaluations
- **Karl Ober:** Medicare Advantage Plan Reviews
- **Shawn Dempsey:** Medicare Supplement Analysis
- **Rosemarie Dempsey:** Medicare & Investment Consultations

We appreciate your trust and look forward to helping you make the most of your Medicare and financial choices in 2026!


Warm regards,

The Dempsey Medicare Team




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